



PRESS RELEASE

Bangkok, 06/11/2019

Nok Air gives ECS Group the keys to its cargo activities through a TCM contract

Nok Air, the low-cost Thai carrier, has concluded a Total Cargo Management agreement with ECS Group. AVS GSA Thailand, a subsidiary of ECS Group, is leading this contract to manage capacity sales and operations for all Nok Air international routes.

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Through ECS Group's vast network and with their expertise in Total Cargo Management, Nok Air will look to increase its cargo revenue, export volumes from Thailand and international transshipment cargo volumes in order to make full use of capacity in their international fleet of 737-800s on all routes. Currently, Nok Air operates 65 flights per week from Don Muang International airport to international destinations including Ho Chi Minh, Yangon, Nanning, Nantong and Zhengzhou.

"Nok Air made the right decision choosing us to manage its cargo activities and improve its revenue performance. Indeed, our investments in digitalization and in tailor-made services, especially in TCM services, allow us to provide total and complete management of all cargo activities, supported by digital solutions and tools to improve the airline's business development. We are delighted to represent such a dynamic airline and are also proud of the trust Nok Air has placed in us. It says a lot about the quality of the services we are delivering," said Monchai Jirakiertivadhana, AVS GSA CEO Indochina region.

With a six-person team dedicated to Nok Air, AVS GSA TH, based in Bangkok, plans to link traffic and services with Nok Air's network as well as their interline partners from Don Muang International Airport to various destinations. With seamless service and shorter transfer times, AVS GSA TH will move all transshipment cargo via its hub.

The agreement between the two parties was signed at the Nok Air headquarters in Bangkok, with Nok Air represented by Mr. Wutthiphum Jurangkool, Chief Executive Officer, and Mr. Pravej Ongartsittigul, Chairman of the Executive Committee, and with ECS Group represented by Mr. Monchai Jirakiertivadhana, AVS GSA CEO Indochina region, and Mr. Chirasak Chandratat, Managing Director of AVS GSA TH.

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PR News for Air Cargo industry*

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About ECS Group

ECS Group is the world leader in GSSA business, serving airlines. Representing hundreds of companies in over 50 countries through its 153 offices, ECS group knows it can count on its 1114 employees around the world to offer high quality service tailored to each of its partners. Thanks to this ever-increasing network, this year ECS Group has carried over 1,183,000 tons on behalf of the airlines it represents and, in this way, contributes to their growth and development on the international stage, in the air cargo sector. ECS Group has received many awards from its peers and is the favoured partner and go-to GSSA in the cargo industry.

For more details, visit the ECS Group's website: www.ecsgroup.aero

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