

PRESS RELEASE

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Qatar Airways Cargo appoints Wexco, ECS Group subsidiary, in Australia

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On 01 November, Qatar Airways Cargo appointed Wexco, part of ECS Group, as its general sales agent (GSA) in Australia. Through that new agreement, Qatar Airways and ECS Group are extending their strategic partnership which today covers 20 countries worldwide. The partnership will leverage Qatar Airways' strong presence in Australia, promoting destinations to the Middle-East, Europe, the Americas and Africa to the Australian exporters.

Qatar Airways serves five major Australian cities: Melbourne, Perth, Sydney, Brisbane and Adelaide and operates 30 passenger and freighters flights per week.

Daniel Parker, Vice President Cargo Asia, Qatar Airways, said: *"Qatar Airways is one of the best and most reliable airlines in the Australian market. We have a solid foundation for further growth with our partner Wexco, whose excellent reputation in the Australian market was also a major factor in our decision, together with its deep knowledge of Qatar Airways' processes."*

The main market for Qatar Airways in Australia remains the perishable exports to the Middle East, but also growing outbound pharmaceuticals traffic to Europe and The Americas. The carrier can also capitalize on the opportunities from Australia to the neighboring market of New Zealand thanks to its scheduled services between Brisbane and Auckland.

Cédric Millet, managing director Wexco Australia, welcomed the new agreement with Qatar Airways Cargo, adding: *"Qatar Airways sets very high expectations and so does Wexco. We are very much aligned on providing the highest service levels to our customers. The Qatar Airways Cargo motto is 'Moved by people' and we have built an excellent team of 13 dedicated people within Wexco, who will do a fantastic job for Qatar Airways."*

Commenting on the current Australian market Cédric Millet said: *"The Australian air exports registered a 24% decrease compared to last year, but we are seeing an injection of services in the lead up to the peak season, particularly for the exports of produce. A lot of flights are being operated under the government funded International Freight Assistance Mechanism (IFAM) programme in order to boost Australia's perishables export trade."*

Qatar Airways Cargo was one of the founder airlines within IFAM, offering registered exporters over 830 tonnes of cargo capacity each week on its passenger flights and freighters from Australia.

About ECS Group

ECS Group is the world leader in GSSA business, serving airlines. Representing hundreds of companies in over 50 countries through its 155 offices, ECS Group knows it can count on its 1,200+ employees around the world to offer high-quality service tailored to each of its partners. Thanks to this ever-increasing network, in 2019 ECS Group carried over 1,179,000 tons on behalf of the airlines it represents and, in this way, contributes to their growth and development on the international stage in the air cargo sector. ECS Group has received many awards from its peers and is the favoured partner and go-to GSSA in the cargo industry.

For more details, visit the ECS Group website: www.ecsgroup.aero

About Qatar Airways Cargo

Qatar Airways Cargo, one of the world's leading international air cargo carriers, serves more than 60 freighter destinations worldwide via its world-class Doha hub and also delivers freight to an extensive network, utilising a young and modern fleet of belly-hold aircraft and freighters. The freighter fleet includes two Boeing 747-8 freighters, 21 Boeing 777 freighters and four Airbus A330 freighters.

For further information, please visit www.qrcargo.com

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